



Job proposal

Title of the Job proposal: Chief Operation Manager

About the company:

We are a German private-owned company with over 25 years' experience in project logistics.

With offices in Germany, China, United Arab Emirates, Czech Republic, Finland and Sweden, LS Cargo can serve their customers globally.

Tailor-made transport solutions are provided covering full responsibility from point of origin to the final destination in close co-operation with our network of worldwide partners.

Objectives of this Role:

- Manage day-to-day business operations with detail-oriented and budget-focused outlook
- Collaborate on developing business plans, strategy and roadmaps
- Develop new business and clients
- Manage performance, operations, and goal setting with the Management

Daily and Monthly Responsibilities

- Analyze internal operations and identify areas of process improvement.
- Develop business strategies that ensure alignment with short-term and long-term objectives developed
- Directly oversee operations, accounting, and partner with the Management on sales and project planning
- Maintain and build trusted relationships with key customers, agents and colleagues
- Plan and implement business strategies, plans and procedures
- Help to set comprehensive goals for performance and growth
- Establish policies that promote company culture and vision
- Oversee daily operations of the company
- Lead employees to encourage maximum performance and dedication



Requirements

- Major in transportation logistics or commerce preferred
- Understanding of business functions such as Operations, Sales, HR, Finance, etc.
- Ability in strategic planning and business development
- Working knowledge of Global Forwarding and Project Logistics
- Outstanding organizational and leadership abilities
- Excellent interpersonal and team skills
- Aptitude in decision-making and problem-solving
- Business minded; Ability to define requirements, analyze facts, and determine relevant solutions/actions to be taken

Salary and Conditions:

Monthly Gross Salary: to be discussed

Probation time: 6 months

Salary is based on 13 month per year

Annual Bonus subj. to the performance

Annual Leave: 15 days

Duration: 3 Years

If you have any questions, please feel free to contact us at any time.

Best regards

Rene Marte

General Manager

LS Cargo Logistics China Ltd.